The 2017-2018 fiscal year showed NSP in a strong financial position. Registration and sponsorships remain our most significant source of income, with sales from the Catalog and Online Store as a growing contributor. Although FY18 was a non-Powderfall year, fundraising income increased by almost 300% over last fiscal year. A view of our functional expenses demonstrates how NSP’s programs—our education and training—remain the overarching priority and focus of the organization.

We are seeing a slight growth in overall membership numbers, largely attributable to an increase in Alumni members. This, along with an average net zero for new members and dropped members, produces a total of just over 31,000 members. The dispersion of member numbers among the divisions remains mostly unchanged, with Eastern, Central and Pro as the three largest divisions. Colorado continues to be the state with the most members. The number of NSP registered units also remains steady at around 650 each year.

Upcoming challenges and opportunities for NSP include the wrap-up of our Strategic Plan, Vision 2020; the production of the sixth edition of Outdoor Emergency Care; researching new information technology options; recruitment and retention of members; and increased brand awareness and exposure. The passion and dedication of our membership is unique and inspires us all to continue working to fulfill our mission and creed of Service & Safety.

Pray for snow!

Meegan Moszynski
Executive Director
NSP is a federally chartered 501(c)(1) organization that operates as a 501(c)(3) nonprofit entity.

Mission
To help keep people safe on the mountain and during other outdoor activities.

Core Values
Excellence
Service
Leadership
Camaraderie
Integrity
Responsiveness
Excellence
STRATEGIC OBJECTIVES

- Make all of our curriculum-based programs current, accessible, and easier to learn
- Enhance NSP value to principle customers
- Increase NSP brand awareness and depth of meaning among our key constituencies
- Establish a new IT platform and support its smooth operation throughout the organization
- Continue to protect the independence of the OEC program
NSP'S DESTINATION

To constantly improve our service to patrollers and to the organizations that use their services.
The NSP is an education and training organization.

Courses registered: 2,986
Courses closed: 2,340

Total # of instructors: 9,902
- Outdoor Emergency Care: 5,815
- Outdoor Emergency Transportation: 2,665
- Instructor Development: 470
- Avalanche: 420
- Mountain Travel and Rescue: 414
- Nordic/Backcountry: 118

The sixth edition of the *Outdoor Emergency Care* manual is slated to be released in spring 2020.
31,067 MEMBERS
NEW ALUMNI
576 (15% GROWTH)
REGISTERED UNITS

597 PATROL UNITS

54 HOST UNITS
MEMBER BENEFITS

TRAINING AND CREDENTIALS

ONLINE RESOURCES

SUPPORT SERVICES

Ski Patrol Magazine

EDUCATION MATERIALS

ONLINE STORE AND CATALOG

PARTNER PRO DEALS

FAMILY
INCOME  
$2,632,420.77

- Sponsorships: $626,552.07 (24%)
- Education: $159,834.11 (6%)
- Catalog Sales: $249,334.43 (10%)
- Registration: $1,452,912.93 (55%)
- Investment Income: $27,980.20 (1%)
- Fundraising & Events: $26,784.53 (1%)
- In-Kind: $32,830.50 (1%)
- Rental Income: $56,192.00 (2%)

Spoons: A set of 4 silver spoons, each with a unique design.

Chopstick Set: A set of 12 chopsticks, each with a traditional design.

Ceramic Bowl: A large, round bowl with a patterned design.

Saucepans: Two saucers, one with a blue floral pattern and the other with a red geometric design.

Pot: A large, black pot with a handle and lid.

Tea Kettle: A silver teapot with a red handle and spout.

Cutlery Set: A set of 8 pieces, including a knife, fork, and spoon, each with a black handle.

Jug: A large, ceramic jug with a blue stripe.

Stainless Steel Flask: A large, silver flask with a black lid.

Silicone Spatula: A black spatula with a silicone head.

Stainless Steel Tumbler: A large, silver tumbler with a black lid.

Ceramic Plate: A large, round plate with a blue geometric pattern.

Glass: A tall, clear glass with a blue rim.

Stainless Steel Bowl: A large, black bowl with a lid.

Plastic Spoon: A black plastic spoon with a red handle.

Porcelain Cup: A small, white cup with a red rim.

Stainless Steel Spoon: A black spoon with a silver handle.

Ceramic Mug: A small, black mug with a red handle.

Stainless Steel Mug: A large, silver mug with a black lid.

Ceramic Plate: A large, round plate with a blue geometric pattern.

Glass: A tall, clear glass with a blue rim.

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EXPENSES
$2,776,784

PROGRAMS
$2,233,579.00
80%

MANAGEMENT & GENERAL
$441,974.00
16%

FUNDRAISING & PARTNERSHIPS
$101,231.00
4%
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<th>Asset Type</th>
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<td>Cash and Investments</td>
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<td>Unrestricted</td>
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<td>Temporarily Restricted</td>
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<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$3,119,452</strong></td>
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