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FOR IMMEDIATE RELEASE:

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NSP partners with Medline to offer ski patrol medical supply purchasing program

Lakewood, Colo. – The National Ski Patrol (NSP) and Medline Industries announced an exciting new partnership designed to reduce the costs of ski patrol first aid medical supplies through a group purchasing program. The program, titled the NSP Medical Supply Purchasing Program, will offer NSP-affiliated patrols and ski areas across the country access to cost savings of 20 – 70 percent on medical supply purchases through Medline.

"The NSP is very excited about the opportunity to work with Medline, the leader in the medical supply field," said NSP Executive Director Tim White. "The purchasing program will provide quality products, timely delivery, and deep discounts on the medical supplies used in daily patrol operations. It is a real win-win for patrols, ski areas, and the skiing public."

Medline was founded in 1966, and is America's largest privately held national manufacturer and distributor of health care supplies and services. Medline has 20 product divisions, and manufactures and/or distributes more than 100,000 products to hospitals, extended care facilities, surgery centers, home care dealers, dialysis centers, home health agencies, and retail and other healthcare markets.

"We at Medline are extremely excited about the partnership with the National Ski Patrol," said John Ahearn of Medline Industries. "We feel that we can drive value to all members who take the time to review their supply purchases and partner with us to drive cost out of their supply budget. We are a manufacturer who sells direct, with no distribution markup on our Medline-brand products. We look forward to the opportunity to show the savings and value we can provide."

About the National Ski Patrol

The National Ski Patrol is a federally-chartered nonprofit membership association dedicated to serving the public and the mountain recreation industry. For 72 years, the NSP has been at the

forefront of safety and emergency care education programs. The association's 27,000 members represent 98 percent of the nation's patrollers. For more information, access www.nsp.org.

For further comments or interviews regarding the NSP, please call NSP Communications Director Candace Horgan at (303) 988-1111, x2625.

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